



UNIVERSITÀ
DEGLI STUDI
DI TRIESTE



Day 1: Managing Intellectual Property for Research and Innovation

- *in collaboration with* **glp**® Your European IP Partner

27 January 2026, ore 14.00–18.00 - Innovators Community Lab, Via F. Severo n. 40

Trainer: Ing. Lorenzo Fabro – GLP Srl

Goal: To understand the types of IP rights and how to use them strategically to enhance research results and boost technology transfer

Key Topics:

- Introduction to Intellectual Property Rights: types and purposes
- Patents as strategic tools for innovation and competitiveness
- The filing procedures: the path to the grant
- From NDA to License: Managing IP in Contracts

Lecturer: **Lorenzo Fabro – GLP Srl**

Lorenzo Fabro graduated with honours in Chemical Engineering at the University of Trieste and immediately started working with an important food multinational company. After his experience in industry, he took up Industrial Property consulting and shortly afterwards joined GLP. Lorenzo mainly deals with examination procedures at both European and International stage and regularly attends hearings at the European Patent Office (EPO). He regularly represents companies directly at EPO and has a multi-year experience in preparing arguments and strategies for proceedings at other major patent offices worldwide. Lorenzo specialises in chemicals, pharmaceuticals and biotechnology, although he is also competent in mechanics and electronics.

Day 2: Strategic use of Patent Information – Part 1

03 February 2026, 14.00-18.00 - Innovators Community Lab, Via F. Severo n. 40

Goal: To effectively use patent information for research, technology scouting and competitive positioning.

Key Topics:

- Patentability criteria: what can (and cannot) be patented
- Overview of key free patent databases
- Patent data mining: evolution, tools, and applications
- Hands-on session on search strategies, patent document analysis, and evaluation
- “Homework” assignment

Lecturers: **Viviana Maria Opinato, Riccardo Priore, Michela Zornada – Area Science Park**

Viviana Maria Opinato graduated magna cum laude in Molecular and Cellular Biology at the University of Rome “Tor Vergata” in 2014 and, in 2018 got a PhD in Molecular Biomedicine from the National Laboratory of the Italian Biotechnology Consortium (LNCIB), University of Trieste. After working as research fellow at the International School for Advanced Studies (SISSA), she is currently a patent analyst and IP information professional at the Patlib Office in Area Science Park, Trieste. She is vice president of the Italian Association of Patent Documentalists (AIDB) since 2025.



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Riccardo Priore has a background in Molecular Genetics, graduated in Molecular Biology in 1995 and subsequently received his PhD title at the International Centre of Genetic Engineering and Biotechnology (ICGEB) in 2001. As a post-doc he has worked for three years at the New York University and for two years at the University of Trieste. He is presently a Patent analyst and IP information professional for the PATLIB Center at Area Science Park, is listed in the EPO catalogue of Patlib IP experts and provides online and onsite training for IP students and professionals. In June 2019 has been acknowledged as Qualified Patent Information Professional (QPIP) by the International Standards Board for Qualified Patent Information Professionals (ISBQPIP) and is proficient in Patent Landscape Analysis.

Michela Zornada graduated with honours in Civil Engineering at the University of Trieste in 2014 and subsequently received her PhD title in Industrial and Information Engineering from the same university in 2020. She worked as civil engineer in both the private and public sectors, later joined Area Science Park as a researcher. Currently she works as patent analyst and intellectual property information professional at the Patlib Centre in Area Science Park, Trieste. She is a member of the Italian Association of Patent Documentalists (AIDB).

Day 3: Session 1: Strategic use of Patent Information – Part 2

Session 2: IP Regulatory Framework



10 February 2026, 14.00-18.00 - Innovators Community Lab, Via F. Severo n. 40

Goal: To sum up Session 2 and to give practical guidelines on how to ask support on IP related matters at University of Trieste

Key Topics Session 1

- Presentation of research conducted by the participants
- Questions & Answers
- Not only Patent Information: other tools and data supporting the assessment of the potential impact of research results

Trainers: Francesca Furlan, Viviana Maria Opinato, Michela Zornada – Area Science Park

Francesca Furlan graduated in Functional Genomics at the University of Trieste in 2014. After a short period of research in the field of medical genetics and work experiences in biotechnology companies, she started working in Area Science Park in 2016 in the field of technology transfer and research exploitation, with reference to the Life Sciences sector. Currently she works for the PatLib Centre in Area Science Park, developing technological and market scenarios, projects and initiatives to support the research activities of research institutions, universities and enterprises.

Key Topics Session 2

- The 2023 IP Code Reform and its implications for universities and TTOs
- University of Trieste Patent Guidelines and Procedures
- The Collaboration between University of Trieste and Area Science Park PatLib Center



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Trainer: Maddalena Furlan

With a Master's Degree in Economics at the University of Trieste and more than twenty years of experience in technology transfer, Maddalena Furlan is currently managing Area Science Park Research Valorization Unit, which includes a PatLib Center. Her work experience has been focused on the so-called "technology push" tech transfer processes (from academia to industry), beginning as analyst, assessing the market potential of research results. After a period of advanced training in the US to improve skills and capabilities in technology transfer methodologies and practices (Resident Affiliate Program, Case Western Reserve University), she has been managing several technology transfer and open innovation initiatives, with particular focus on IP issues.